

# SMIC Q3 2022

# Financial Presentation

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SMIC Investor Relations Nov 2022





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#### **About Non-**

The consolidated financial information is prepared in accordance with International Financial Reporting Standards

During this presentation, references to financial measures of SMIC will include references to non-IFRS financial measures, including non-IFRS operating expenses and adjusted EBITDA, and EBITDA margin. For an explanation to the most directly comparable IFRS financial measures, see our earnings report.



## 3Q22 Financial Highlights (Unaudited)

#### Revenue was \$1,907 million

- Up 0.2% QoQ from \$1,903 million in 2Q22
- Up 34.7% YoY from \$1,415 million in 3Q21

#### ■ Gross margin was 38.9%

- Compared to 39.4% in 2Q22
- Compared to 33.1% in 3Q21

#### Profit from operations was \$478 million

- Compared to \$539 million in 2Q22
- Compared to \$310 million in 3Q21

#### Profit attributable to SMIC was \$471 million

- Compared to \$514 million in 2Q22
- Compared to \$321 million in 3Q21

#### **■ EBITDA** was \$1,192 million

- Compared to \$1,220 million in 2Q22
- Compared to \$894 million in 3Q21



#### Income Statement

| (US\$ thousands)           | 3Q22      | 2Q22                     | QoQ   | 3Q21      | YoY   |
|----------------------------|-----------|--------------------------|-------|-----------|-------|
| Revenue                    | 1,906,956 | Reven <b>u, 203, 164</b> | 0.2%  | 1,415,302 | 34.7% |
| Gross profit               | 742,216   | 750,488                  | -1.1% | 467,861   | 58.6% |
| Gross margin               | 38.9%     | 39.4%                    |       | 33.1%     |       |
| Operating income(expenses) | (264,297  |                          |       |           |       |
|                            |           |                          |       |           |       |
|                            |           |                          |       |           |       |
|                            |           |                          |       |           |       |
|                            |           |                          |       |           |       |
|                            |           |                          |       |           |       |
|                            |           |                          |       |           |       |
|                            |           |                          |       |           |       |
|                            |           |                          |       |           |       |
|                            |           |                          |       |           |       |

- Revenue was \$1,907.0 million in 3Q22, compared to \$1,903.2 million in 2Q22.
- Gross margin was 38.9% in 3Q22, compared to 39.4% in 2Q22.
- General and administrative expenses increased to \$152.7 million in 3Q22 from \$119.1 million in 2Q22. The change was mainly due to the increased start-up cost associated with the new fabs in 3Q22.



## Capital Structure

| (US\$ thousands)   | As of        |              |
|--|--------------|--------------|
|  | Sep 30, 2022 | Jun 30, 2022 |
| Cash and cash equivalents  | 7,544,774    | 8,634,495    |
| Restricted cash - current  | 663,631      | 221,820      |
| Financial assets at fair value through profit or loss - current(1) | 292,749      | 312,975      |
| Financial assets at amortized cost <sup>(2)</sup>                  | 9,917,224    | 9,449,223    |
| Total cash on hand   | 18,418,378   | 18,618,513   |
| Borrowings - current   | 967,705      | 872,465      |
| Borrowings - non-current   | 6,277,993    | 5,628,583    |
| Lease liabilities  | 128,735      | 155,858      |
| Bonds payable  | 598,197      | 598,018      |
| Total debt   | 7,972,630    | 7,254,924    |
| Net debt <sup>(3)</sup>  | (10,445,748) | (11,363,589) |
| Equity   | 27,919,123   | 27,330,635   |
| Total debt to equity ratio <sup>(4)</sup>                          | 28.6%        | 26.5%        |
| Net debt to equity ratio <sup>(5)</sup>                            | -37.4%       | -41.6%       |

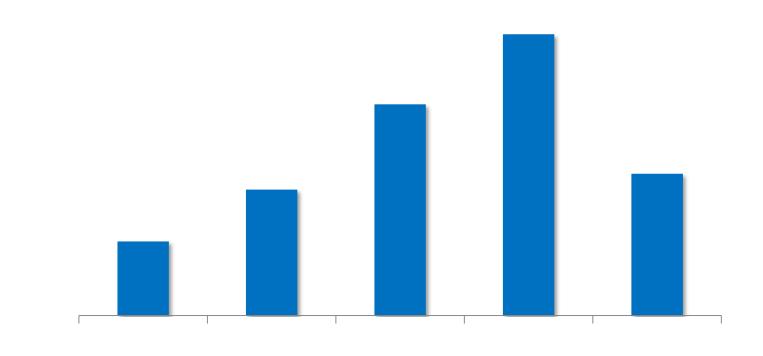
- (1) Mainly contain structural deposits and monetary funds.
- (2) Mainly contain bank deposits over 3 months.
- (3) Total debt minus total cash on hand.
- (4) Total debt divided by equity.
- (5) Net debt divided by equity.





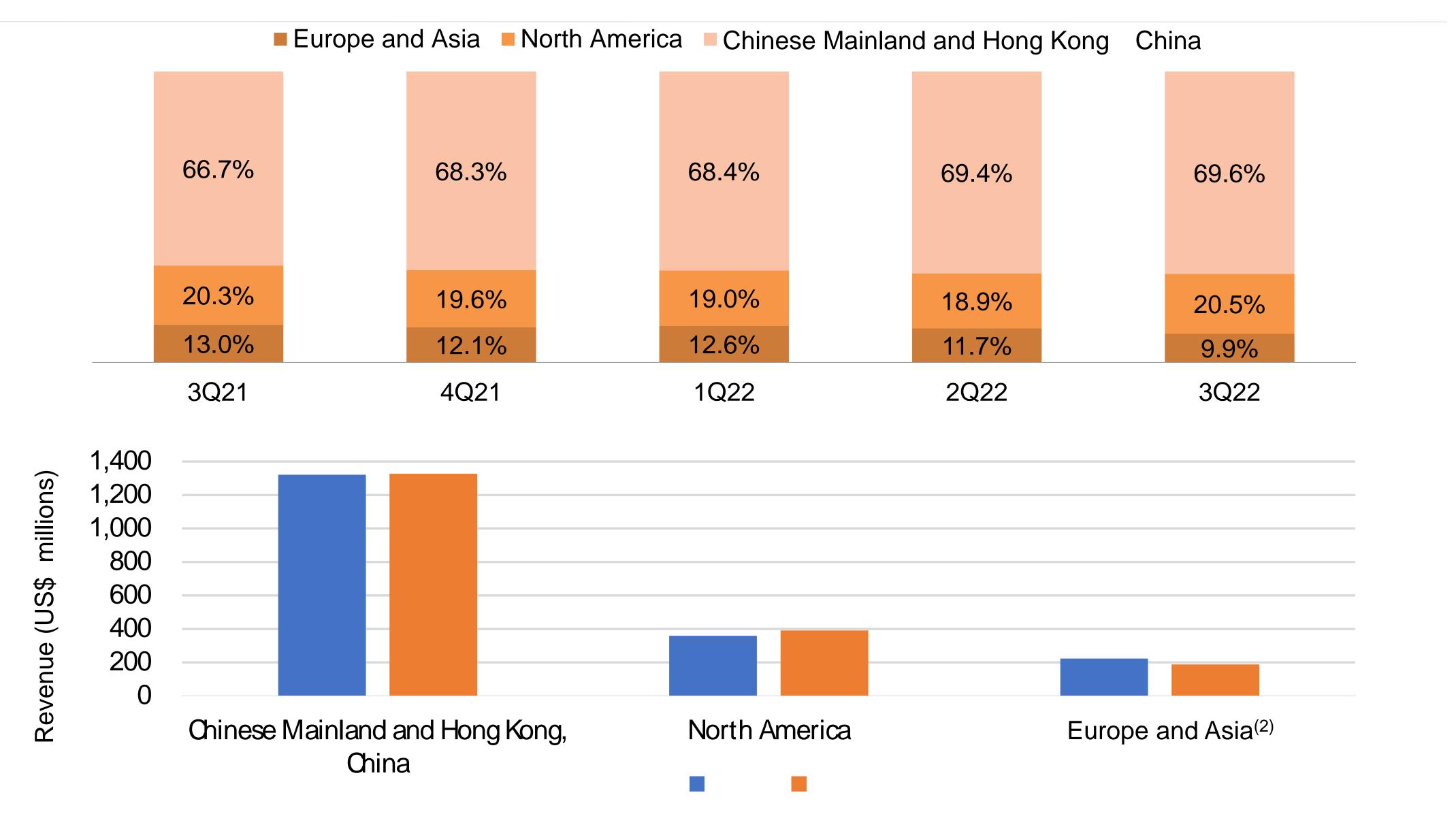
| (US\$ thousands)                                   | For the three months ended |              |  |  |
|--|----------------------------|--------------|--|--|
|  | Sep 30, 2022               | Jun 30, 2022 |  |  |
| Cash and cash equivalents, beginning of the period | 8,634,495                  | 6,099,908    |  |  |
| Net cash generated from operating activities       | 1,069,149                  | 2,122,489    |  |  |
| Net cash used in investing activities              | (3,024,132)                | (681,138)    |  |  |
| Net cash generated from financing activities       | 1,062,529                  | 1,228,149    |  |  |
| Net change in cash and cash equivalents            | (1,089,721)                | 2,534,587    |  |  |
| Cash and cash equivalents, end of the period       | 7,544,774                  | 8,634,495    |  |  |

Net cash generated from operating activities (US\$ millions)





# Total Revenue Analysis By Geography<sup>(1)</sup>

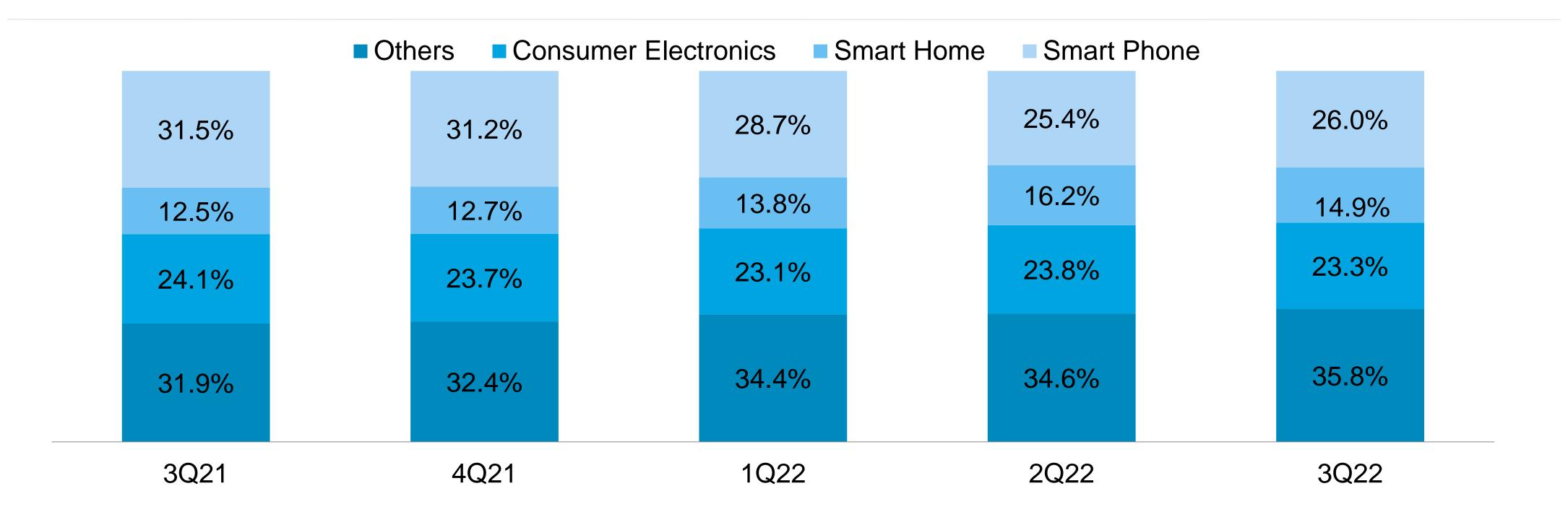


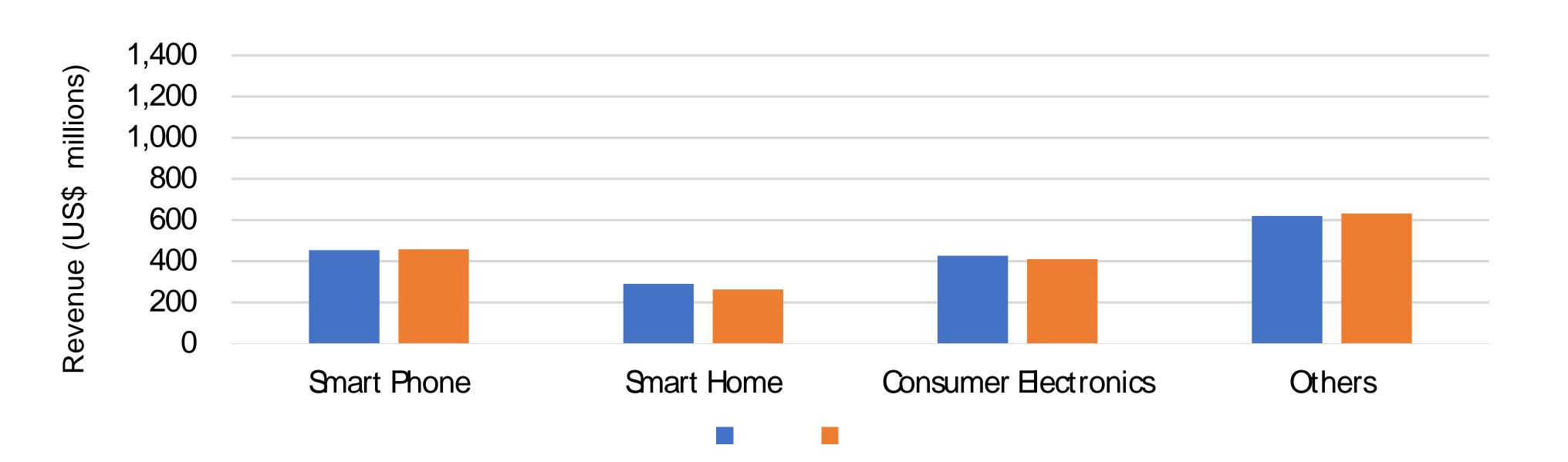
<sup>(1)</sup> Presenting the revenue to those companies whose headquarters are in this area, but ultimately selling and shipping the products to their global customers.

<sup>(2)</sup> Excluding Chinese Mainland and Hong Kong, China.



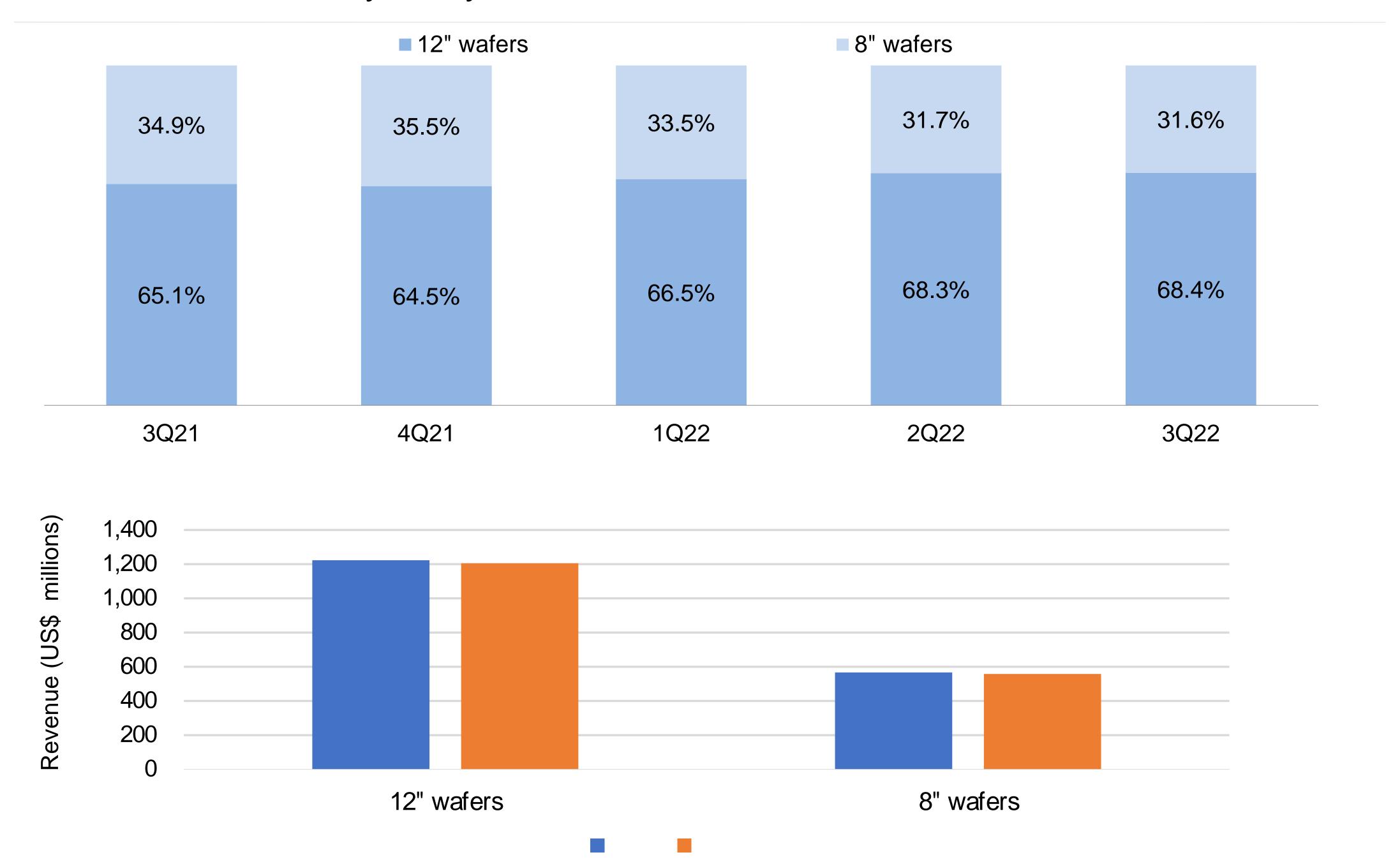
## Wafer Revenue Analysis By Application





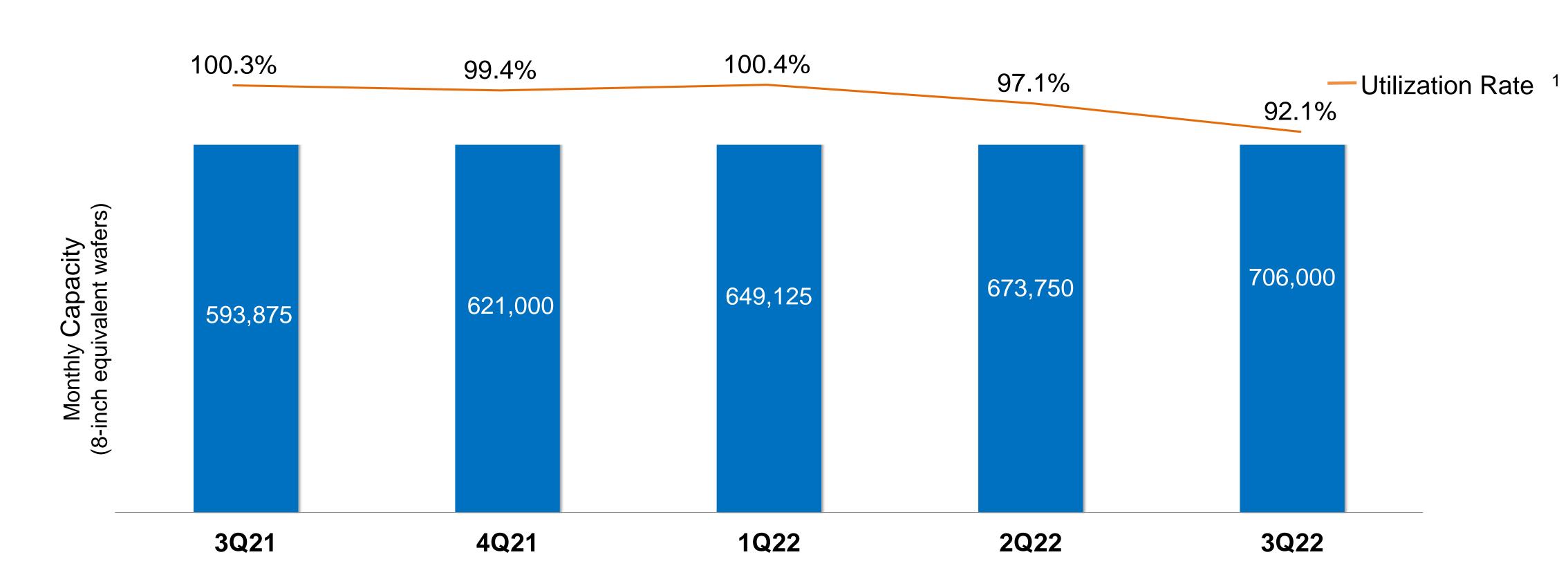


# Wafer Revenue Analysis By Size





# Capacity, Utilization and Shipment



|                 | 3Q21      | 4Q21      | 1Q22      | 2Q22      | 3Q22      |
|-----------------|-----------|-----------|-----------|-----------|-----------|
| Wafer Shipments | 1,719,743 | 1,723,360 | 1,840,189 | 1,886,530 | 1,797,671 |

(1)





|              | 4Q 2022 Guidance | 2022 Capex |  |
|--------------|------------------|------------|--|
| Revenue      | -13% to -15% QoQ | \$6.6B     |  |
| Gross Margin | 30% to 32%       |            |  |



# Appendix





|              | 3Q 2022 Guidance | 3Q 2022 Results |  |
|--------------|------------------|-----------------|--|
| Revenue      | +0% to +2% QoQ   | +0.2% QoQ       |  |
| Gross Margin | 38% to 40%       | 38.9%           |  |



# Capital Expenditures & Depreciation

| (US\$ millions)             | 3Q21  | 4Q21  | 1Q22 | 2Q22  | 3Q22 |
|-----------------------------|-------|-------|------|-------|------|
| Capex                       | 1,081 | 2,130 | 869  | 1,672 | 1822 |
| Depreciation & Amortization | 480   | 508   | 534  | 557   | 576  |



# Thank You!

Contact us: ir@smics.com

